# **ESOP** Overview

#### WHAT IS AN ESOP?

An ESOP is a tax-qualified, defined contribution retirement plan invested in employer securities. The ESOP is regulated by the IRS and the Department of Labor under ERISA. The ESOP is not interested in running the operations of the business.

#### WHO IS THE TRUST?

An ESOP is represented by a Trust and operates as a passive buyer of equity at any interest (1% to 100%). An ESOP Trustee is almost always independent in nature but range in size. As a flexible buyer, the ESOP can accommodate long-term exit strategies for owners with differing time horizons.

#### HOW IS AN ESOP CREATED?

An ESOP is a tax-qualified, defined contribution retirement plan invested in employer securities. The ESOP is regulated by the IRS and the Department of Labor under ERISA. The ESOP is not interested in running the operations of the business.

#### WHO DOES THE ESOP BENEFIT?

An ESOP is a tax-qualified, defined contribution retirement plan invested in employer securities. The ESOP is regulated by the IRS and the Department of Labor under ERISA. The ESOP is not interested in running the operations of the business.

## HISTORY OF THE ESOP



1972

Louis Kelso closes the first ESOP, Peninsula Newspapers, after securing necessary exemptions for tax-qualified plan.

▶ 1958

Louis Kelso publishes

"Capitalist Manifesto"

establishing groundwork for

broad worker compensation.

## ▶ 1964

IRS revises review process allowing regional offices to issue determination letters further enhancing closing efficiencies.

**1974** 

ESOPs.

Congress passes ERISA

establishing framework for

## **1986** Tax Reform Ac

Tax Reform Act of 1986 expands benefits to compel corporations to establish ESOPs.

## ▶ 1997

Taxpayer Relief Act of 1997 expands benefits and allows S-Corporations to establish ESOPs.

2017

2020

LUMENT.COM

🔰 Today

6,548 ESOPs covering

more than 15 million

employee participants.

## CONTACT US FOR A STRATEGIC ASSESSMENT:

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